

Comparisons of propositions

If you need explanations, there are notes on most topics, just hover your cursor on a topic.

	Current AGPL	18 Months + LGPL	18 Months NDA + MIT
Partners: Project With Odoo Enterprise			
Can use, modify, download	Yes	Yes	Yes
Have a competitive advantage over offers without OE [1]	No	Yes	Yes
Lower Pricing [2]	No	Yes	Yes
Partners: Projects Without Odoo Enterprise			
Can contribute on github to any version [3]	Yes	Yes	Yes
Can modify the application, any version	Yes	Yes	Yes
Can download and test any version	Yes	Yes	Yes
Can redistribute freely [4]	Yes	Yes, version N-1	Yes, version N-1
Have an Open Source license / alternative	Yes	Yes, version N-1	Yes, version N-1
Partners: selling modules			
Can develop open source modules	Yes	Yes	Yes
Can sell modules the develop themselves (proprietary) [5]	No	Yes	Yes
Community: users			
Get an Open Source version	Yes	Yes, version N-1	Yes, version N-1
Open source version maintained over long term [6]	Yes	Yes	Yes
Benefit from future developments of Odoo SA [7]	Yes	Yes	Yes
Collaborate / contribute on Github	Yes	Yes, version N-1	Yes, version N-1
Community: developers of modules			
License compatible with GPLv2 [8]	No	Yes, version N-1	Yes, version N-1
Right to develop modules with proprietary libs (FedEx, ups.	Yes	Yes	Yes
Can protect their contribution against proprietary derivative	Yes	Yes	No
Customers			
May not be forced to release sources of what he paid for	No	Yes	Yes
May not be forced to release source if OE + private use	Yes	Yes	Yes
Can use OE+Private Use with community (AGPL) modules	No	n/a	n/a

Odoo SA				
Can make a SaaS offer	Yes	Yes	Yes	
Incentive to maintain old versions [13]	Yes	Yes	Yes	
Can include proprietary modules in SaaS	Yes	Yes	Yes	
Can fight against hostile SaaS offer (competition) [14]	Yes	No	No	
Odoo SA: Strategy				
Incentives to invest primarily in R&D (new version) [15]	Low	Yes	Yes	
Incentives to invest in services	Yes	Yes, but < R&D	Yes, but < R&D	
Sustainable in the long term [16]	Not sure	Yes	Yes	
Ease of transition				
For partner's modules (one contributor)	n/a	Easy	Easy	
For Odoo SA [17]	n/a	Requires Porting	Requires Porting	
For OCA's module (several contributors)	n/a	Requires Porting	Requires Porting	
Bad press during transition period	n/a	Yes	Yes	

- [1] Partners selling Odoo Enterprise will work on version N, whereas partners who do not sell Odoo Enterprise will be on version N-1. They can choose the version they want to use from project to project..
- [2] As the 18 month period creates a strong incentive to buy, we expect higher volumes. Higher volumes allow a lower pricing..
- [3] All partners (regardless of the grade) get a github access on all versions whether they resell Odoo Enterprise or not. It's just that they can not distribute version N without OE, they can for version N-1
- .
- [4] Version N-1 is fully open source.
- [5] You can not develop a business selling modules with AGPL, because any customer can redistribute for free or resell for cheaper..
- [6] Whatever the scenario, we will maintain old versions for our customers for several years..
- [7] Every development done in any version will be contributed to the open source version (sometimes after 18 months).
- [8] As stated on FSF website: Please note that the GNU AGPL is not compatible with GPLv2. It is also technically not compatible with GPLv3 in a strict sense: you cannot take code released under the GNU AGPL and convey or modify it however you like under the terms of GPLv3, or vice versa. However, you are allowed to combine separate modules or source files released under both of those licenses in a single project, which will provide many programmers with all the permission they need to make the programs they want..
- [9] There is a special clause for AGPL allowing to embed proprietary module (from Alexandre C2C, did not checked).
- [10] With the MIT license, one can take a community module, change it and resell it.
- [11] With AGPL, any visitor of a customer website may ask for the source code (or employee or anyone if the backend has a portal).
- [12] Current OCA modules are not compatible with our license AGPL + Private Use. But everyone cheats, so it's ok now. (but would be better to make something clean).
- [13] Yes, we maintain for our own customers
- .
- [14] We accept to have competition on the saas market.
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- [15] If we have no ways to sell new features, our strategy would be to limit investments in R&D and focus on services on which we can easily get revenues (we will become like a partner).
- [16] Odoo Enterprise has two values: bugfix guarantee and upgrades. Our goal is to not have bugs anymore so the first value will decrease over the time. The more users exists on the market the easiest it is for someone to launch a cheap migration service (we would never be competitive as we invest a lot in R&D, we need to work with high margins).
- [17] Requires relicensing and porting..